

# **CPIM On-Demand Training** for Self-Study Professionals

Are you preparing for the CPIM certification through self-study? As an experienced supply chain professional, you already have strong practical knowledge—but some topics may still need expert clarification. Fhyzics Business Consultants bridges that gap with on-demand, topic-oriented CPIM training sessions designed specifically for self-learners.

Whether you need guidance on a single concept or an entire module, our focused training helps you master complex areas quickly and confidently. Get personalized support, strengthen your exam readiness, and elevate your supply chain expertise—on your schedule.

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#### **Transportation**

#### 1. Role of Transportation in the Supply Chain

Transportation links suppliers, manufacturers, warehouses, and customers by ensuring the physical movement of goods. It affects cost, lead time, service level, and supply chain flexibility. CPIM emphasizes understanding transportation as a strategic component that enables market expansion, inventory positioning, and responsiveness. Transportation decisions must balance cost and speed while ensuring reliability and compliance. Understanding how transportation integrates with warehousing, inventory planning, and customer service is fundamental to supply chain optimization.

#### 2. Transportation Modes and Their Characteristics

Major transportation modes include road, rail, air, ocean, and pipeline. Each mode varies in speed, cost, capacity, reliability, and environmental impact. CPIM focuses on comparing modal trade-offs and selecting the right mode based on shipment size, urgency, distance, and product characteristics. Intermodal and multimodal options enhance flexibility and cost efficiency by combining strengths of different modes. Understanding mode selection is essential to creating effective transportation strategies.

#### 3. Freight Cost Structures and Pricing

Transportation pricing depends on factors such as weight, volume, distance, freight class, accessorial charges, and market dynamics. Cost structures differ by mode: for example, air freight is expensive but fast, while ocean freight is slow, but cost-effective. Understanding how...

carriers price shipments helps organizations negotiate contracts, optimize loads, and minimize total logistics costs. CPIM emphasizes knowledge of rate types, tariffs, fuel surcharges, and cost drivers in freight management.

#### 4. Transportation Planning and Scheduling

Transportation planning ensures the timely and efficient movement of goods. Key tasks include route planning, load building, carrier selection, and capacity allocation. Scheduling aligns shipments with operational constraints such as dock availability, carrier time windows, and customer delivery requirements. CPIM stresses the importance of accurate demand forecasts, shipment consolidation, and technology tools like TMS for improving planning accuracy and service-level performance.

#### 5. Carrier Selection and Relationship Management

Choosing the right carrier affects cost, reliability, transit time, and customer satisfaction. Carrier selection criteria include performance history, service coverage, fleet capability, technology systems, and financial stability. Building long-term partnerships supports better negotiation, consistent service levels, and operational collaboration. CPIM emphasizes strategic carrier relationships, performance metrics, communication standards, and dispute resolution mechanisms.

#### 6. Load Planning and Optimization

Load planning involves maximizing space utilization while complying with weight limits, product compatibility, and safety requirements. Optimization aims to combine shipments, reduce empty miles, and use cube efficiently.

CPIM highlights techniques like load consolidation, pallet optimization, and mixed-SKU loading strategies. Proper load planning reduces transportation cost, improves efficiency, and ensures regulatory compliance.

#### 7. Transportation Management Systems (TMS)

TMS software supports route optimization, carrier selection, freight auditing, tracking, and performance analysis. It enhances visibility, reduces administrative workload, and consolidates data for better decision-making. CPIM emphasizes understanding TMS capabilities such as tendering, load building, scenario modeling, and integration with WMS and ERP systems. A well-implemented TMS increases efficiency, accuracy, and cost savings.

#### 8. Incoterms and International Shipping Rules

Incoterms define responsibilities between buyers and sellers regarding costs, risks, and documentation in international trade. Terms like FOB, CIF, EXW, and DDP specify who handles insurance, export duties, customs clearance, and transportation. CPIM requires mastery of these rules to avoid misunderstandings, minimize risk, and ensure compliance. Incoterms influence total landed cost, lead time, and logistics strategy.

#### 9. Freight Documentation and Compliance Requirements

Transportation requires accurate documentation, including bills of lading, shipping manifests, customs paperwork, and certificates of origin. Compliance with regulations—such as hazardous materials handling, customs laws, and security standards—is critical. CPIM emphasizes understanding the

purpose and content of each document to reduce delays, penalties, and shipment discrepancies. Proper documentation supports efficient international and domestic transportation.

#### 10. Route Optimization and Network Design

Route optimization minimizes distance, time, and cost while improving service levels. Factors include shipment priority, traffic patterns, geography, and vehicle constraints. CPIM highlights the role of network design in determining distribution structure, number of nodes, and shipment routing. Optimization techniques reduce fuel consumption, carbon emissions, and operational costs. Technology tools such as GIS and TMS support advanced routing strategies.

#### 11. Last-Mile Delivery Management

Last-mile delivery accounts for a major portion of transportation cost and impacts customer satisfaction directly. Challenges include urban congestion, small delivery windows, and fragmented demand. CPIM covers last-mile strategies such as parcel carriers, third-party logistics providers (3PLs), local distribution hubs, and technology-enabled delivery tracking. Optimizing last-mile processes enhances customer experience and reduces operational inefficiencies.

#### 12. Transportation Risk Management

Transportation risks include delays, accidents, carrier failures, theft, damage, and geopolitical events. CPIM emphasizes risk identification, mitigation strategies, insurance requirements, and contingency planning.

Techniques include route diversification, stronger packaging, secure carriers, and real-time monitoring. Effective risk management protects customer service levels, minimizes financial exposure, and strengthens supply chain resilience.

#### 13. Freight Consolidation and Pooling Strategies

Consolidation combines multiple smaller shipments into larger loads to reduce transportation cost. Strategies include multi-stop truckloads, milk runs, pooling hubs, and cross-docking. CPIM focuses on understanding when consolidation is beneficial based on shipment profiles, customer locations, and order frequency. Consolidation improves capacity utilization and reduces the number of required trips, balancing cost and lead time considerations.

#### 14. Intermodal and Multimodal Transportation

Intermodal combines different transportation modes—such as rail and truck—using standardized containers without handling cargo directly. Multimodal uses multiple modes under a single contract. CPIM highlights how these strategies reduce cost, improve environmental performance, and expand routing flexibility. Understanding containerization, drayage requirements, and handoff coordination is essential for effective intermodal planning.

#### 15. Transportation Performance Metrics (KPIs)

KPIs measure cost efficiency, service quality, reliability, and capacity utilization. Common transportation KPIs include on-time delivery, cost per mile, cost per shipment, transit-time variability, load utilization, and carrier performance.

CPIM stresses using KPIs for decision-making, continuous improvement, and contract negotiations. Quantifying performance supports data-driven improvements across the transportation function.

#### 16. Environmental Sustainability in Transportation

Transportation significantly impacts carbon emissions, fuel consumption, and pollution. Sustainable practices include route optimization, intermodal transport, alternative fuels, electric vehicles, and load consolidation. CPIM highlights how companies balance cost, performance, and environmental objectives. Regulations, customer expectations, and corporate social responsibility are driving greener logistics strategies.

## 17. Customs, Trade Regulations, and Import/Export Processes

International transportation requires understanding customs rules, trade agreements, duties, and compliance requirements. CPIM covers Harmonized System (HS) codes, customs valuation, bonded warehousing, and clearance procedures. Efficient management reduces delays, penalties, and landed costs. Knowledge of trade regulations ensures seamless cross-border shipping and supports global supply chain continuity.

## 18. Third-Party and Fourth-Party Logistics Providers (3PLs and 4PLs)

Companies often outsource transportation to 3PLs or 4PLs for cost efficiency, expertise, and scalability. 3PLs handle transport operations, while 4PLs manage the entire logistics network. CPIM emphasizes evaluating outsourcing options

based on service-level requirements, cost, integration capabilities, and flexibility. Understanding partnership models helps organizations structure effective logistics agreements.

#### 19. Hazardous Materials Transportation

Transporting hazardous goods requires compliance with strict regulations on labeling, packaging, documentation, and vehicle standards. Regulatory bodies such as DOT, IATA, and IMDG set detailed requirements. CPIM highlights risk mitigation, emergency response planning, and employee training for safe handling. Non-compliance can result in severe penalties, accidents, and environmental harm.

#### 20. Transportation Contracting and Negotiation

Transportation contracts define service levels, pricing, liability, and performance standards. Effective negotiation ensures competitive rates, reliable capacity, and mutually beneficial agreements. CPIM emphasizes understanding contract components, fuel surcharge structures, carrier incentives, and dispute resolution methods. Strong negotiating skills improve cost efficiency and strengthen carrier relationships.

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## Micro-Learning Programs in Supply Chain Management & Procurement



Enhance your professional edge with Fhyzics Business Consultants' Micro-Learning Programs in Supply Chain Management and Procurement. Designed as focused, two-hour Executive Development Programs, these sessions deliver practical insights and tools to solve real-world business challenges. Conducted in small batches for personalized learning, participants gain a deeper understanding of key supply chain and procurement strategies that drive efficiency and profitability. Each participant receives a certificate of completion, adding value to their professional profile and career growth. Whether you aim to advance in your current role or explore new opportunities, this program equips you with the knowledge and confidence to excel.



### Micro-Learning Programs in Supply Chain Management



- 1. Fundamentals of Supply Chain Management
- 2. Supply Chain Planning and Optimization
- 3. Demand Forecasting Techniques
- 4. Inventory Control and Management
- 5. Distribution and Logistics Strategy
- 6. Warehouse Layout and Operations Efficiency
- 7. Supply Chain Risk Management
- 8. Supply Chain Performance Metrics (KPIs)
- 9. Lean Supply Chain Practices
- 10. Agile and Responsive Supply Chains
- 11. Sales and Operations Planning (S&OP)
- 12. Supply Chain Network Design
- 13. Supply Chain Digital Transformation
- 14. AI and Data Analytics in Supply Chain
- 15. Supply Chain Sustainability and Green Logistics
- 16. Reverse Logistics and Returns Management
- 17. Supply Chain Collaboration and Integration
- 18. Supplier Relationship Management in SCM
- 19. Global Supply Chain Strategy
- 20. Transportation Management Systems (TMS)
- 21. Inventory Optimization Models
- 22. Demand-Driven MRP (DDMRP) Concepts
- 23. Blockchain Applications in Supply Chain
- 24. Supply Chain Cost Reduction Techniques
- 25. SCOR Model and Process Improvement

### Micro-Learning Programs in Supply Chain Management ...



- 26. Capacity Planning and Resource Allocation
- 27. Managing Supply Chain Disruptions
- 28. End-to-End Supply Chain Visibility
- 29. Cold Chain Logistics Management
- 30. Supply Chain Compliance and Ethics
- 31. Import–Export Procedures and Documentation
- 32. Managing Third-Party Logistics (3PL) Providers
- 33. Supply Chain Collaboration Technologies
- 34. Production Planning and Scheduling
- 35. Strategic Supply Chain Design Using Case Studies
- 36. Circular Economy in Supply Chain
- 37. Vendor-Managed Inventory (VMI)
- 38. Transportation Optimization Techniques
- 39. E-Commerce Supply Chain Models
- 40. Omni-Channel Fulfillment Strategies
- 41. Warehouse Automation and Robotics
- 42. SCOR DS Roadmap for Supply Chain Excellence
- 43. Customer-Centric Supply Chain Strategies
- 44. Supply Chain Finance and Working Capital Management
- 45. Supply Chain Data Visualization Using Power BI
- 46. Strategic Sourcing in Supply Chain Context
- 47. Supply Chain Benchmarking and Best Practices
- 48. Integrated Business Planning (IBP)
- 49. Supply Chain in Crisis Management and Recovery
- 50. Future Trends and Technologies in Supply Chain

# Micro-Learning Programs in Procurement



- 1. Fundamentals of Procurement Management
- 2. Strategic Sourcing and Category Management
- 3. Supplier Selection and Evaluation
- 4. Contract Management Essentials
- 5. Cost and Price Analysis in Procurement
- 6. Negotiation Strategies for Procurement Professionals
- 7. E-Procurement and Digital Tools
- 8. Procurement Planning and Budgeting
- 9. Risk Management in Procurement
- 10. Supplier Relationship and Performance Management
- 11. Sustainable and Ethical Procurement
- 12. Total Cost of Ownership (TCO) Analysis
- 13. Make-or-Buy Decision Frameworks
- 14. Procurement Policies and Governance
- 15. Procurement in Public vs. Private Sectors
- 16. Procurement Audit and Compliance
- 17. Procurement Data Analytics and Reporting
- 18. Procurement Scorecards and KPIs
- 19. Strategic Supplier Partnerships
- 20. Category Strategy Development
- 21. Managing Global and Offshore Procurement
- 22. Negotiation Simulation Workshop
- 23. Contract Law for Procurement Managers
- 24. Cost Reduction Strategies in Procurement
- 25. Supplier Risk Assessment Models

# Micro-Learning Programs in Procurement ...



- 26. Procurement Process Mapping and Improvement
- 27. Procurement Automation and AI Applications
- 28. Managing Procurement Teams Effectively
- 29. Procurement Ethics and Transparency
- 30. Procurement in the Digital Supply Chain
- 31. Vendor Consolidation Strategies
- 32. Spend Analysis and Optimization
- 33. Demand Forecasting for Procurement
- 34. E-Auction and Reverse Bidding Techniques
- 35. Inventory and Procurement Alignment
- 36. Procurement in Project-Based Organizations
- 37. Supplier Onboarding and Development
- 38. Procurement Market Intelligence
- 39. Measuring Supplier Innovation
- 40. Procurement in Times of Supply Disruption
- 41. Cross-Functional Collaboration in Procurement
- 42. Writing Effective RFPs, RFQs, and RFIs
- 43. Contract Negotiation Best Practices
- 44. Green Procurement and Circular Economy
- 45. Legal Aspects of Procurement Contracts
- 46. Performance-Based Contracting
- 47. Procurement Leadership and Strategic Influence
- 48. Cost Avoidance and Value Creation in Procurement
- 49. Managing Procurement with Power BI Dashboards
- 50. Future Skills and Trends in Procurement



### **Fhyzics Business Consultants Pvt. Ltd.**

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