

# **CPIM On-Demand Training** for Self-Study Professionals

Are you preparing for the CPIM certification through self-study? As an experienced supply chain professional, you already have strong practical knowledge—but some topics may still need expert clarification. Fhyzics Business Consultants bridges that gap with on-demand, topic-oriented CPIM training sessions designed specifically for self-learners.

Whether you need guidance on a single concept or an entire module, our focused training helps you master complex areas quickly and confidently. Get personalized support, strengthen your exam readiness, and elevate your supply chain expertise—on your schedule.

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#### **Supplier Maintenance**

#### 1. Supplier Master Data Management

Accurate supplier master data is essential for effective purchasing, planning, and financial transactions. Supplier master files store information such as supplier name, address, contacts, payment terms, lead times, certifications, tax IDs, and performance history. Maintaining clean and updated data prevents duplication, ordering errors, invoice mismatches, and confusion in MRP planning. CPIM candidates must understand the governance, validation, and updating processes required to maintain data accuracy and ensure that master data supports reliable procurement and supply chain operations.

#### 2. Supplier Approval and Onboarding

Supplier approval includes qualification, capability assessment, documentation review, and compliance checks before onboarding. The onboarding process ensures suppliers are properly registered in systems, trained on requirements, and aligned with organizational policies. Strong onboarding reduces operational risks and ensures suppliers understand performance expectations from the beginning. CPIM learners must understand how onboarding enhances control, transparency, and procurement efficiency.

#### 3. Maintaining Accurate Lead Times

Supplier lead times must be regularly reviewed, validated, and updated in the system. Inaccurate lead times distort MRP outputs, cause overstocking or shortages, and disrupt production scheduling. Supplier maintenance requires

monitoring actual performance, communicating deviations, and adjusting planned lead times. CPIM candidates must understand how accurate lead-time data supports realistic planning and enhances service performance.

#### 4. Supplier Compliance and Document Management

Organizations must maintain up-to-date supplier documentation, such as certifications, insurance papers, regulatory approvals, quality manuals, and safety data sheets. Expired or missing documents increase legal, safety, and operational risks. Supplier maintenance ensures timely document renewal and verification. CPIM candidates must understand how document control supports audits, risk mitigation, and continuity of supply.

#### 5. Supplier Performance Monitoring

Supplier maintenance includes ongoing performance monitoring using metrics such as on-time delivery, quality acceptance rates, responsiveness, and cost competitiveness. Regular evaluation ensures suppliers stay aligned with required standards, facilitates corrective actions, and supports contract decisions. CPIM learners must understand the role of performance monitoring in maintaining reliable suppliers and strengthening supply chain resilience.

#### 6. Supplier Scorecards

Supplier scorecards consolidate performance metrics into a standardized evaluation tool. They provide visibility into strengths, weaknesses, trends, and areas for improvement. Scorecards facilitate objective comparisons, support negotiation, and guide supplier development. CPIM

candidates must understand how scorecards strengthen transparency and help maintain capable suppliers over the long term.

#### 7. Corrective and Preventive Action (CAPA)

CAPA is activated when supplier performance issues arise, such as quality defects or delivery delays. Corrective action eliminates the root cause of existing issues, while preventive action avoids recurrence. Effective CAPA processes require coordination between buyers, suppliers, and quality teams. CPIM learners must understand how CAPA reinforces supplier reliability and strengthens the supply base.

#### 8. Supplier Relationship Management (SRM)

SRM focuses on improving communication, transparency, collaboration, and mutual trust with suppliers. Regular reviews, joint improvement initiatives, and conflict resolution are part of supplier maintenance. Strong SRM encourages innovation, reduces risk, and supports long-term alignment. CPIM candidates must understand how maintaining healthy supplier relationships contributes to supply chain stability.

#### 9. Risk Assessment and Monitoring

Continuous risk assessment ensures early detection of potential supplier issues—financial instability, geopolitical threats, operational disruptions, or capacity limitations. Monitoring risk indicators allows organizations to take proactive measures such as alternate sourcing or inventory buffers. CPIM learners must understand how ongoing risk monitoring strengthens supply chain resilience.

#### 10. Supplier Capacity and Capability Updates

A supplier's capabilities evolve due to technology investments, staffing changes, equipment upgrades, or process improvements. Supplier maintenance requires tracking these changes and updating capability records. Understanding current capabilities ensures appropriate sourcing decisions and prevents mismatches between supplier ability and demand. CPIM candidates must learn how capability updates enhance strategic sourcing and planning.

#### 11. Contract Compliance Monitoring

Suppliers must adhere to contractual requirements such as agreed pricing, delivery terms, service levels, and quality standards. Supplier maintenance includes tracking compliance and auditing supplier adherence. Deviations must be addressed through negotiation or corrective actions. CPIM learners must understand how contract compliance protects operational continuity and reduces risk.

#### 12. Price and Term Updates

Supplier pricing, discounts, payment terms, and freight conditions may change over time. Supplier maintenance requires updating such changes promptly to avoid invoice discrepancies, planning errors, or cost miscalculations. CPIM candidates must understand how accurate pricing data supports budgeting, procurement efficiency, and financial control.

#### 13. Supplier Communication Protocols

Clear communication channels ensure effective coordination between buyer and supplier. Supplier maintenance defines communication protocols covering order updates, issue escalation, forecasting, and operational notifications. CPIM learners must understand how maintaining proper communication reduces delays, misunderstandings, and supply chain risks.

#### 14. Supplier Classification and Segmentation

Suppliers are classified based on spend, strategic importance, risk level, or category. Segmentation helps determine maintenance effort, review frequency, and relationship strategy. Strategic suppliers require detailed monitoring, while non-critical suppliers need simpler oversight. CPIM candidates must understand how segmentation helps allocate resources effectively in supplier maintenance programs.

#### 15. Maintaining Supplier Audit Records

Supplier audits evaluate compliance with quality systems, processes, safety, and regulatory requirements. Supplier maintenance includes storing audit records, tracking findings, and monitoring closure actions. Regular audits ensure suppliers maintain standards over time. CPIM learners should understand how audits help identify issues early and support continual improvement.

#### 16. Supplier Phase-Out and Replacement

If a supplier consistently underperforms or becomes unviable, organizations must manage their phase-out while identifying a replacement. Proper maintenance ensures smooth transition planning, minimizing disruptions. CPIM candidates must understand the controlled offboarding process, including communication, final orders, and knowledge transfer.

#### 17. Supplier Information Security

Maintaining supplier access and data security is essential for protecting business information. Supplier maintenance includes managing access rights, updating confidentiality agreements, and ensuring compliance with cybersecurity policies. CPIM learners must understand how information security safeguards intellectual property and reduces digital risk.

#### 18. Technology and System Integration

Modern supplier maintenance relies on ERP systems, supplier portals, EDI connections, and automated workflows. Technology facilitates data accuracy, real-time updates, and streamlined communication. CPIM candidates must understand how digital tools enhance visibility, accuracy, and coordination with suppliers.

#### 19. Continuous Improvement in Supplier Performance

Supplier maintenance includes ongoing improvement efforts such as benchmarking, kaizen events, joint problemsolving, and performance workshops. The goal is to reduce costs, improve quality, enhance responsiveness, and increase reliability. CPIM learners must understand how continuous improvement strengthens long-term supplier capability and competitiveness.

#### 20. Governance and Compliance Policies

Supplier maintenance requires adherence to internal policies such as anti-corruption rules, sourcing ethics, sustainability requirements, and legal obligations. Governance structures ensure consistent oversight and accountability. CPIM candidates must understand how strong governance frameworks ensure suppliers meet organizational values and regulatory standards.

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## Micro-Learning Programs in Supply Chain Management & Procurement



Enhance your professional edge with Fhyzics Business Consultants' Micro-Learning Programs in Supply Chain Management and Procurement. Designed as focused, two-hour Executive Development Programs, these sessions deliver practical insights and tools to solve real-world business challenges. Conducted in small batches for personalized learning, participants gain a deeper understanding of key supply chain and procurement strategies that drive efficiency and profitability. Each participant receives a certificate of completion, adding value to their professional profile and career growth. Whether you aim to advance in your current role or explore new opportunities, this program equips you with the knowledge and confidence to excel.



## Micro-Learning Programs in Supply Chain Management



- 1. Fundamentals of Supply Chain Management
- 2. Supply Chain Planning and Optimization
- 3. Demand Forecasting Techniques
- 4. Inventory Control and Management
- 5. Distribution and Logistics Strategy
- 6. Warehouse Layout and Operations Efficiency
- 7. Supply Chain Risk Management
- 8. Supply Chain Performance Metrics (KPIs)
- 9. Lean Supply Chain Practices
- 10. Agile and Responsive Supply Chains
- 11. Sales and Operations Planning (S&OP)
- 12. Supply Chain Network Design
- 13. Supply Chain Digital Transformation
- 14. AI and Data Analytics in Supply Chain
- 15. Supply Chain Sustainability and Green Logistics
- 16. Reverse Logistics and Returns Management
- 17. Supply Chain Collaboration and Integration
- 18. Supplier Relationship Management in SCM
- 19. Global Supply Chain Strategy
- 20. Transportation Management Systems (TMS)
- 21. Inventory Optimization Models
- 22. Demand-Driven MRP (DDMRP) Concepts
- 23. Blockchain Applications in Supply Chain
- 24. Supply Chain Cost Reduction Techniques
- 25. SCOR Model and Process Improvement

### Micro-Learning Programs in Supply Chain Management ...



- 26. Capacity Planning and Resource Allocation
- 27. Managing Supply Chain Disruptions
- 28. End-to-End Supply Chain Visibility
- 29. Cold Chain Logistics Management
- 30. Supply Chain Compliance and Ethics
- 31. Import–Export Procedures and Documentation
- 32. Managing Third-Party Logistics (3PL) Providers
- 33. Supply Chain Collaboration Technologies
- 34. Production Planning and Scheduling
- 35. Strategic Supply Chain Design Using Case Studies
- 36. Circular Economy in Supply Chain
- 37. Vendor-Managed Inventory (VMI)
- 38. Transportation Optimization Techniques
- 39. E-Commerce Supply Chain Models
- 40. Omni-Channel Fulfillment Strategies
- 41. Warehouse Automation and Robotics
- 42. SCOR DS Roadmap for Supply Chain Excellence
- 43. Customer-Centric Supply Chain Strategies
- 44. Supply Chain Finance and Working Capital Management
- 45. Supply Chain Data Visualization Using Power BI
- 46. Strategic Sourcing in Supply Chain Context
- 47. Supply Chain Benchmarking and Best Practices
- 48. Integrated Business Planning (IBP)
- 49. Supply Chain in Crisis Management and Recovery
- 50. Future Trends and Technologies in Supply Chain

## Micro-Learning Programs in Procurement



- 1. Fundamentals of Procurement Management
- 2. Strategic Sourcing and Category Management
- 3. Supplier Selection and Evaluation
- 4. Contract Management Essentials
- 5. Cost and Price Analysis in Procurement
- 6. Negotiation Strategies for Procurement Professionals
- 7. E-Procurement and Digital Tools
- 8. Procurement Planning and Budgeting
- 9. Risk Management in Procurement
- 10. Supplier Relationship and Performance Management
- 11. Sustainable and Ethical Procurement
- 12. Total Cost of Ownership (TCO) Analysis
- 13. Make-or-Buy Decision Frameworks
- 14. Procurement Policies and Governance
- 15. Procurement in Public vs. Private Sectors
- 16. Procurement Audit and Compliance
- 17. Procurement Data Analytics and Reporting
- 18. Procurement Scorecards and KPIs
- 19. Strategic Supplier Partnerships
- 20. Category Strategy Development
- 21. Managing Global and Offshore Procurement
- 22. Negotiation Simulation Workshop
- 23. Contract Law for Procurement Managers
- 24. Cost Reduction Strategies in Procurement
- 25. Supplier Risk Assessment Models

## Micro-Learning Programs in Procurement ...



- 26. Procurement Process Mapping and Improvement
- 27. Procurement Automation and AI Applications
- 28. Managing Procurement Teams Effectively
- 29. Procurement Ethics and Transparency
- 30. Procurement in the Digital Supply Chain
- 31. Vendor Consolidation Strategies
- 32. Spend Analysis and Optimization
- 33. Demand Forecasting for Procurement
- 34. E-Auction and Reverse Bidding Techniques
- 35. Inventory and Procurement Alignment
- 36. Procurement in Project-Based Organizations
- 37. Supplier Onboarding and Development
- 38. Procurement Market Intelligence
- 39. Measuring Supplier Innovation
- 40. Procurement in Times of Supply Disruption
- 41. Cross-Functional Collaboration in Procurement
- 42. Writing Effective RFPs, RFQs, and RFIs
- 43. Contract Negotiation Best Practices
- 44. Green Procurement and Circular Economy
- 45. Legal Aspects of Procurement Contracts
- 46. Performance-Based Contracting
- 47. Procurement Leadership and Strategic Influence
- 48. Cost Avoidance and Value Creation in Procurement
- 49. Managing Procurement with Power BI Dashboards
- 50. Future Skills and Trends in Procurement



### **Fhyzics Business Consultants Pvt. Ltd.**

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