

# **CPIM On-Demand Training** for Self-Study Professionals

Are you preparing for the CPIM certification through self-study? As an experienced supply chain professional, you already have strong practical knowledge—but some topics may still need expert clarification. Fhyzics Business Consultants bridges that gap with on-demand, topic-oriented CPIM training sessions designed specifically for self-learners.

Whether you need guidance on a single concept or an entire module, our focused training helps you master complex areas quickly and confidently. Get personalized support, strengthen your exam readiness, and elevate your supply chain expertise—on your schedule.

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#### **Network Configuration**

#### 1. Supply Chain Network Design

Supply chain network design involves determining the optimal number, location, and roles of facilities such as plants, warehouses, distribution centers, and cross-docks. It balances cost, service level, and strategic objectives. Planners analyze transportation routes, customer locations, lead times, infrastructure costs, and demand patterns. Network design decisions shape the overall flow of materials and information. CPIM emphasizes that network configuration must align with corporate strategy, support scalability, and adapt to market changes. Strong network design improves responsiveness, reduces costs, and increases competitive advantage.

#### 2. Centralized vs. Decentralized Networks

Centralized networks consolidate inventory and production in fewer locations, offering economies of scale and lower safety stock. Decentralized networks distribute inventory across multiple regional sites for faster customer response. CPIM stresses understanding trade-offs: centralized networks reduce operating costs but increase delivery lead times, while decentralized networks enhance responsiveness but raise carrying and operational costs. Selecting the right structure depends on service level requirements, product characteristics, demand variability, and geographic spread. Effective planners evaluate hybrid designs to balance both efficiency and agility.

#### 3. Network Flow Modeling

Network flow modeling uses mathematical models to simulate product, information, and financial flows in a

supply chain. Common methods include linear programming, mixed-integer optimization, and heuristic algorithms. These models help evaluate alternative configurations by considering supply, demand, transportation modes, capacity limits, and cost variables. CPIM highlights how modeling supports strategic decisions such as facility placement, routing, and inventory allocation. Understanding model inputs and interpreting results ensures configurations are cost-effective, resilient, and aligned with business strategy.

#### 4. Multi-Echelon Distribution Structures

A multi-echelon structure includes multiple levels of storage and processing—plants, central warehouses, regional distribution centers, wholesalers, and retailers. CPIM emphasizes understanding how inventory, lead times, and service levels interact across echelons. Decisions at one level affect requirements at other levels. Multi-echelon planning optimizes total network inventory rather than optimizing each node independently. The goal is to reduce overall inventory while maintaining service performance through coordinated replenishment, risk pooling, and visibility.

#### **5. Facility Location Analysis**

Facility location analysis determines where to place new warehouses, plants, or distribution centers. Key factors include proximity to customers, transportation infrastructure, labor availability, tax regulations, and risk exposure. CPIM emphasizes the use of quantitative tools (center-of-gravity modeling, cost-to-serve analysis) and qualitative assessments (regulation stability, market access).

Proper facility placement reduces transportation costs, shortens lead times, and enhances competitiveness. It is both a strategic and long-term decision that significantly affects network performance.

#### 6. Transportation Network Design

Transportation network configuration determines the routes, modes, and schedules used to move products. Strategic decisions include selecting carriers, designing huband-spoke systems, deciding shipment frequencies, and optimizing routing. CPIM focuses on how transportation design affects inventory levels, responsiveness, and system reliability. Mode choices (road, rail, air, sea) influence cost, speed, and environmental impact. A well-designed transportation network ensures timely deliveries at minimized total landed cost.

#### 7. Cross-Docking Strategies

Cross-docking minimizes storage by moving inbound goods directly to outbound shipments with minimal handling. This reduces inventory, speeds deliveries, and improves throughput. CPIM emphasizes understanding the types (pre-distribution, post-distribution), layout requirements, synchronization of inbound and outbound flows, and transportation coordination. Cross-docking is effective in high-volume, fast-moving product environments. It supports lean distribution and improves responsiveness but requires high accuracy and reliable forecasts.

#### 8. Hub-and-Spoke Network Configuration

A hub-and-spoke system centralizes transportation flows through strategic hubs that consolidate and redistribute

shipments to regional spokes. This model improves route efficiency, reduces transportation cost, and supports scalability. However, it increases dependence on hub performance and may extend lead times. CPIM stresses analyzing volume density, customer geography, and service goals to determine when hub-and-spoke designs are suitable. The approach is commonly used in parcel delivery, airlines, and automotive logistics.

#### 9. Risk Mitigation in Network Design

Network configuration must account for supply chain risks such as natural disasters, political instability, port congestion, labor shortages, and supplier failures.

Mitigation strategies include alternate sourcing, safety stock positioning, dual facilities, geographic diversification, and flexible transportation modes. CPIM emphasizes assessing risk probability, impact, and recovery time to build resilience. The goal is to prevent disruptions from crippling operations while maintaining cost efficiency. Robust networks balance efficiency with risk tolerance.

#### 10. Capacity Planning for Network Configuration

Capacity planning ensures that facilities can meet expected demand levels under normal and peak conditions. CPIM highlights analyzing production rates, storage capacities, handling throughput, labor availability, and equipment capabilities. Proper capacity allocation avoids bottlenecks, delays, and excess investment. Scenario analysis helps planners adjust capacity based on growth projections, seasonality, and market shifts. Effective capacity planning supports smooth distribution, reduces costs, and improves customer satisfaction.

#### 11. Global vs. Regional Network Configuration

Global networks source and distribute across multiple countries, leveraging lower production costs and larger markets. Regional networks localize operations to improve service responsiveness and reduce transportation impacts. CPIM stresses understanding cost, risk, customs regulations, trade agreements, taxation, and lead-time implications. Global networks increase complexity but provide scale advantages; regional networks offer agility and risk insulation. Companies often use hybrid models depending on product type and strategic priorities.

#### 12. Total Landed Cost Analysis

Total landed cost includes all costs associated with sourcing and distributing products—manufacturing, transportation, customs duties, handling, inventory carrying, and risk costs. CPIM emphasizes that network decisions must consider total landed cost rather than only production or transportation cost. This holistic view ensures that the cheapest facility is truly the most cost-effective option. It supports smarter sourcing, facility placement, and customer allocation decisions.

#### 13. Customer Proximity and Service Level Design

Customer proximity determines how close facilities must be to end consumers to achieve desired service levels. CPIM highlights analyzing order lead-time expectations, delivery frequency requirements, product criticality, and regional demand concentrations. Networks designed for high service levels may require decentralized warehouses, while cost-driven networks rely on centralization. Proper configuration ensures customers receive products quickly without excessive inventory investment one products and products of the pr

#### 14. Product Segmentation and Network Strategy

Different products require different network strategies based on volume, velocity, value, perishability, and demand variability. CPIM encourages using segmentation approaches like ABC or supply chain quadrants (functional vs. innovative products) to determine stocking locations, transportation priorities, and facility roles. Segmentation ensures the network is not one-size-fits-all but optimized to product characteristics, reducing cost and improving service levels.

#### 15. Reverse Logistics and Return Networks

A complete network configuration also includes reverse flows—returns, repairs, recycling, and warranty processing. CPIM stresses designing return centers, disposition processes, and transportation routes to manage reverse flows efficiently. Poorly planned return networks increase costs and lower customer satisfaction. Effective reverse logistics supports sustainability goals, asset recovery, and compliance requirements while maintaining cost efficiency.

#### 16. Technology Enablement in Network Design

Modern networks rely on sophisticated technologies such as network optimization tools, digital twins, WMS, TMS, RFID, IoT, and advanced analytics. These technologies improve visibility, accuracy, scenario modeling, and decision-making. CPIM emphasizes how digitalization enables real-time network adjustments, predictive planning, and end-to-end connectivity. Technology-based network configuration supports agility and enhances resilience against disruptions.

- **17. Strategic vs. Tactical vs. Operational Network Planning**Network configuration decisions occur across three horizons:
- **Strategic**: long-term facility placement, sourcing strategies, and global design.
- **Tactical**: inventory positioning, transportation agreements, capacity planning.
- Operational: daily routing, replenishment, scheduling, order allocation.

CPIM stresses understanding how decisions at each level influence overall performance and must remain aligned with business goals. Effective planners integrate all three levels to maintain a cohesive and adaptable supply chain network.

## 18. Sustainability and Green Network Configuration

Sustainable network design reduces environmental footprint through optimized transportation routes, energy-efficient facilities, reduced waste, and greener sourcing. CPIM highlights evaluating CO<sub>2</sub> emissions, packaging impacts, reverse logistics for recycling, and renewable energy adoption. Sustainable networks often reduce cost through fuel efficiency and waste reduction. Aligning network configuration with corporate sustainability goals strengthens brand reputation and regulatory compliance.

19. Outsourcing and Third-Party Logistics (3PL) Integration Outsourcing distribution or logistics to 3PL providers affects network complexity and cost structure. CPIM stresses evaluating provider capabilities, geographical coverage, service reliability, and technological integration. 3PLs offer scalability, specialized expertise, and reduced fixed costs.

However, loss of direct control and reliance on partners must be managed carefully. Network configuration must define clear roles, contracts, KPIs, and communication flows with 3PLs.

#### 20. Scenario Planning and Sensitivity Analysis

Scenario planning examines how different assumptions—demand shifts, market growth, supply disruptions, cost increases—impact network performance. Sensitivity analysis identifies which variables most influence outcomes. CPIM emphasizes using these tools to avoid overcommitting to a single rigid design. Flexible networks are created by analyzing best-case, worst-case, and expected scenarios, enabling resilient and scalable configurations that adapt to change effectively.

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# Micro-Learning Programs in Supply Chain Management & Procurement



Enhance your professional edge with Fhyzics Business Consultants' Micro-Learning Programs in Supply Chain Management and Procurement. Designed as focused, two-hour Executive Development Programs, these sessions deliver practical insights and tools to solve real-world business challenges. Conducted in small batches for personalized learning, participants gain a deeper understanding of key supply chain and procurement strategies that drive efficiency and profitability. Each participant receives a certificate of completion, adding value to their professional profile and career growth. Whether you aim to advance in your current role or explore new opportunities, this program equips you with the knowledge and confidence to excel.



## Micro-Learning Programs in Supply Chain Management



- 1. Fundamentals of Supply Chain Management
- 2. Supply Chain Planning and Optimization
- 3. Demand Forecasting Techniques
- 4. Inventory Control and Management
- 5. Distribution and Logistics Strategy
- 6. Warehouse Layout and Operations Efficiency
- 7. Supply Chain Risk Management
- 8. Supply Chain Performance Metrics (KPIs)
- 9. Lean Supply Chain Practices
- 10. Agile and Responsive Supply Chains
- 11. Sales and Operations Planning (S&OP)
- 12. Supply Chain Network Design
- 13. Supply Chain Digital Transformation
- 14. AI and Data Analytics in Supply Chain
- 15. Supply Chain Sustainability and Green Logistics
- 16. Reverse Logistics and Returns Management
- 17. Supply Chain Collaboration and Integration
- 18. Supplier Relationship Management in SCM
- 19. Global Supply Chain Strategy
- 20. Transportation Management Systems (TMS)
- 21. Inventory Optimization Models
- 22. Demand-Driven MRP (DDMRP) Concepts
- 23. Blockchain Applications in Supply Chain
- 24. Supply Chain Cost Reduction Techniques
- 25. SCOR Model and Process Improvement

## Micro-Learning Programs in Supply Chain Management ...



- 26. Capacity Planning and Resource Allocation
- 27. Managing Supply Chain Disruptions
- 28. End-to-End Supply Chain Visibility
- 29. Cold Chain Logistics Management
- 30. Supply Chain Compliance and Ethics
- 31. Import-Export Procedures and Documentation
- 32. Managing Third-Party Logistics (3PL) Providers
- 33. Supply Chain Collaboration Technologies
- 34. Production Planning and Scheduling
- 35. Strategic Supply Chain Design Using Case Studies
- 36. Circular Economy in Supply Chain
- 37. Vendor-Managed Inventory (VMI)
- 38. Transportation Optimization Techniques
- 39. E-Commerce Supply Chain Models
- 40. Omni-Channel Fulfillment Strategies
- 41. Warehouse Automation and Robotics
- 42. SCOR DS Roadmap for Supply Chain Excellence
- 43. Customer-Centric Supply Chain Strategies
- 44. Supply Chain Finance and Working Capital Management
- 45. Supply Chain Data Visualization Using Power BI
- 46. Strategic Sourcing in Supply Chain Context
- 47. Supply Chain Benchmarking and Best Practices
- 48. Integrated Business Planning (IBP)
- 49. Supply Chain in Crisis Management and Recovery
- 50. Future Trends and Technologies in Supply Chain

# Micro-Learning Programs in Procurement



- 1. Fundamentals of Procurement Management
- 2. Strategic Sourcing and Category Management
- 3. Supplier Selection and Evaluation
- 4. Contract Management Essentials
- 5. Cost and Price Analysis in Procurement
- 6. Negotiation Strategies for Procurement Professionals
- 7. E-Procurement and Digital Tools
- 8. Procurement Planning and Budgeting
- 9. Risk Management in Procurement
- 10. Supplier Relationship and Performance Management
- 11. Sustainable and Ethical Procurement
- 12. Total Cost of Ownership (TCO) Analysis
- 13. Make-or-Buy Decision Frameworks
- 14. Procurement Policies and Governance
- 15. Procurement in Public vs. Private Sectors
- 16. Procurement Audit and Compliance
- 17. Procurement Data Analytics and Reporting
- 18. Procurement Scorecards and KPIs
- 19. Strategic Supplier Partnerships
- 20. Category Strategy Development
- 21. Managing Global and Offshore Procurement
- 22. Negotiation Simulation Workshop
- 23. Contract Law for Procurement Managers
- 24. Cost Reduction Strategies in Procurement
- 25. Supplier Risk Assessment Models

# Micro-Learning Programs in Procurement ...



- 26. Procurement Process Mapping and Improvement
- 27. Procurement Automation and AI Applications
- 28. Managing Procurement Teams Effectively
- 29. Procurement Ethics and Transparency
- 30. Procurement in the Digital Supply Chain
- 31. Vendor Consolidation Strategies
- 32. Spend Analysis and Optimization
- 33. Demand Forecasting for Procurement
- 34. E-Auction and Reverse Bidding Techniques
- 35. Inventory and Procurement Alignment
- 36. Procurement in Project-Based Organizations
- 37. Supplier Onboarding and Development
- 38. Procurement Market Intelligence
- 39. Measuring Supplier Innovation
- 40. Procurement in Times of Supply Disruption
- 41. Cross-Functional Collaboration in Procurement
- 42. Writing Effective RFPs, RFQs, and RFIs
- 43. Contract Negotiation Best Practices
- 44. Green Procurement and Circular Economy
- 45. Legal Aspects of Procurement Contracts
- 46. Performance-Based Contracting
- 47. Procurement Leadership and Strategic Influence
- 48. Cost Avoidance and Value Creation in Procurement
- 49. Managing Procurement with Power BI Dashboards
- 50. Future Skills and Trends in Procurement



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