

CPIM On-Demand Training for Self-Study Professionals

Are you preparing for the CPIM certification through self-study? As an experienced supply chain professional, you already have strong practical knowledge—but some topics may still need expert clarification. Fhyzics Business Consultants bridges that gap with on-demand, topic-oriented CPIM training sessions designed specifically for self-learners.

Whether you need guidance on a single concept or an entire module, our focused training helps you master complex areas quickly and confidently. Get personalized support, strengthen your exam readiness, and elevate your supply chain expertise—on your schedule.

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Mission, Vision and Values

1. Mission Statement

A **mission statement** defines the organization's present purpose — why it exists, what it does, and for whom. It guides daily operations and decision-making. An effective mission provides focus to employees, customers, and stakeholders, aligning actions with organizational objectives. In CPIM, the mission anchors supply chain goals, ensuring that planning and execution reflect the company's operational purpose and deliver consistent customer value.

2. Vision Statement

A **vision statement** describes the organization's desired future state — where it aspires to be in the long term. It inspires innovation, motivates employees, and provides strategic direction. Vision helps define long-range objectives for growth, sustainability, and competitive positioning. In supply chain terms, vision influences capability building, digital transformation, and investment in new technologies.

3. Core Values

Core values represent the **fundamental beliefs and ethical standards** that shape organizational culture and behavior. They define how the organization conducts business, interacts with stakeholders, and resolves conflicts. Values such as integrity, customer focus, and innovation guide consistent decision-making. In CPIM, these values influence supply chain policies, supplier relationships, and leadership styles.

4. Strategic Alignment

Strategic alignment ensures that mission, vision, and values translate into actionable goals across all business functions. It means every department — from procurement to production — works toward the same strategic direction. This alignment strengthens coherence, reduces conflicting priorities, and supports integrated supply chain management.

5. Purpose-Driven Supply Chain

A purpose-driven supply chain connects operational goals with the company's larger social or environmental purpose. It goes beyond profit, emphasizing sustainability, ethical sourcing, and community impact. This approach builds trust, resilience, and long-term customer loyalty — increasingly important in modern, value-driven supply chains.

6. Organizational Culture

Culture represents the collective mindset shaped by mission, vision, and values. It influences behavior, innovation, and adaptability. A strong culture reinforces strategic goals, enabling employees to make decisions aligned with company purpose. In CPIM, understanding culture is vital for implementing change management and process improvements effectively.

7. Leadership Commitment

Leadership plays a critical role in communicating, modeling, and reinforcing mission, vision, and values. Effective leaders translate these statements into actionable strategies and performance expectations. Leadership commitment ensures

credibility, engagement, and consistent execution across the supply chain network.

8. Stakeholder Engagement

Mission and vision must address the interests of key stakeholders — customers, employees, suppliers, and investors. Engaging stakeholders in defining or refining these statements builds alignment and trust. In CPIM context, stakeholder engagement helps balance supply chain decisions between cost, service, and sustainability goals.

9. Strategic Goal Setting

Strategic goals are derived from the mission and vision. They convert broad aspirations into measurable targets. Each goal should follow the SMART principle — Specific, Measurable, Achievable, Relevant, and Time-bound. Goal setting provides direction for planning, performance monitoring, and resource allocation in supply chain operations.

10. Policy Deployment (Hoshin Kanri)

Hoshin Kanri is a strategic planning approach that ensures every action supports the company's mission and vision. It aligns objectives from top management to shop-floor activities through cascading goals and regular feedback. In CPIM, this process ensures strategic intent is consistently realized through operational planning systems.

11. Ethical Decision-Making

Values guide ethical decisions — particularly in sourcing, supplier relationships, and environmental compliance.

Ethics ensure long-term reputation and legal compliance. Ethical decision-making frameworks help balance profit motives with social responsibility, aligning operational behavior with organizational values.

12. Communication of Mission, Vision, and Values

Clear and consistent communication ensures every employee understands and lives the organization's purpose. This involves integrating mission and values into onboarding, training, and performance management systems. In supply chain environments, consistent communication aligns cross-functional teams and enhances collaboration.

13. Performance Alignment

To ensure mission and vision translate into action, performance metrics must reflect strategic priorities. Balanced Scorecards, KPIs, and SCOR metrics should directly support organizational goals. For instance, a vision of "customer excellence" should be reflected in metrics like perfect order fulfillment and service level.

14. Corporate Social Responsibility (CSR)

CSR connects company values to social and environmental impact. It involves responsible sourcing, ethical labor practices, and sustainable operations. CSR enhances brand reputation and stakeholder trust. In supply chain management, CSR translates into green logistics, supplier ethics, and life-cycle thinking.

15. Change Management

Mission and vision often evolve due to market changes or new leadership. Effective change management ensures employees adapt smoothly while maintaining core values. Communication, training, and leadership support are vital. In CPIM, understanding change management helps sustain improvement initiatives aligned with organizational direction.

16. Vision-to-Execution Framework

This concept connects long-term vision to daily execution. It involves cascading strategies through corporate, business, and functional levels using tools like S&OP, KPIs, and resource planning. The goal is to ensure that every operational activity contributes to the organization's vision — bridging strategy and action.

17. Continuous Improvement Culture

A culture of continuous improvement aligns with missions that emphasize excellence and innovation. Frameworks like Kaizen and Lean encourage incremental changes aligned with core values. This ensures the organization stays adaptable and competitive while staying true to its purpose and vision.

18. Strategic Leadership and Governance

Strategic leadership ensures the mission, vision, and values are sustained over time. Governance structures — like ethics committees, sustainability boards, and strategic councils — monitor alignment and compliance. Effective governance ensures that the organization operates consistently with its declared purpose.

19. Global and Cultural Sensitivity

For multinational supply chains, mission and values must be adaptable to diverse cultural contexts. Understanding local norms while maintaining global consistency builds credibility and cohesion. Global sensitivity ensures the organization remains ethical, inclusive, and effective across all regions of operation.

20. Strategy Renewal and Evaluation

Regularly revisiting mission, vision, and values ensures they remain relevant to market realities and stakeholder expectations. Organizations should review these statements during strategic planning cycles or major business shifts. Continuous evaluation sustains alignment between long-term aspirations and operational practices.

Micro-Learning Programs in Supply Chain Management & Procurement



Enhance your professional edge with Fhyzics Business Consultants' Micro-Learning Programs in Supply Chain Management and Procurement. Designed as focused, two-hour Executive Development Programs, these sessions deliver practical insights and tools to solve real-world business challenges. Conducted in small batches for personalized learning, participants gain a deeper understanding of key supply chain and procurement strategies that drive efficiency and profitability. Each participant receives a certificate of completion, adding value to their professional profile and career growth. Whether you aim to advance in your current role or explore new opportunities, this program equips you with the knowledge and confidence to excel.



Micro-Learning Programs in Supply Chain Management



- 1. Fundamentals of Supply Chain Management
- 2. Supply Chain Planning and Optimization
- 3. Demand Forecasting Techniques
- 4. Inventory Control and Management
- 5. Distribution and Logistics Strategy
- 6. Warehouse Layout and Operations Efficiency
- 7. Supply Chain Risk Management
- 8. Supply Chain Performance Metrics (KPIs)
- 9. Lean Supply Chain Practices
- 10. Agile and Responsive Supply Chains
- 11. Sales and Operations Planning (S&OP)
- 12. Supply Chain Network Design
- 13. Supply Chain Digital Transformation
- 14. AI and Data Analytics in Supply Chain
- 15. Supply Chain Sustainability and Green Logistics
- 16. Reverse Logistics and Returns Management
- 17. Supply Chain Collaboration and Integration
- 18. Supplier Relationship Management in SCM
- 19. Global Supply Chain Strategy
- 20. Transportation Management Systems (TMS)
- 21. Inventory Optimization Models
- 22. Demand-Driven MRP (DDMRP) Concepts
- 23. Blockchain Applications in Supply Chain
- 24. Supply Chain Cost Reduction Techniques
- 25. SCOR Model and Process Improvement

Micro-Learning Programs in Supply Chain Management ...



- 26. Capacity Planning and Resource Allocation
- 27. Managing Supply Chain Disruptions
- 28. End-to-End Supply Chain Visibility
- 29. Cold Chain Logistics Management
- 30. Supply Chain Compliance and Ethics
- 31. Import-Export Procedures and Documentation
- 32. Managing Third-Party Logistics (3PL) Providers
- 33. Supply Chain Collaboration Technologies
- 34. Production Planning and Scheduling
- 35. Strategic Supply Chain Design Using Case Studies
- 36. Circular Economy in Supply Chain
- 37. Vendor-Managed Inventory (VMI)
- 38. Transportation Optimization Techniques
- 39. E-Commerce Supply Chain Models
- 40. Omni-Channel Fulfillment Strategies
- 41. Warehouse Automation and Robotics
- 42. SCOR DS Roadmap for Supply Chain Excellence
- 43. Customer-Centric Supply Chain Strategies
- 44. Supply Chain Finance and Working Capital Management
- 45. Supply Chain Data Visualization Using Power BI
- 46. Strategic Sourcing in Supply Chain Context
- 47. Supply Chain Benchmarking and Best Practices
- 48. Integrated Business Planning (IBP)
- 49. Supply Chain in Crisis Management and Recovery
- 50. Future Trends and Technologies in Supply Chain

Micro-Learning Programs in Procurement



- 1. Fundamentals of Procurement Management
- 2. Strategic Sourcing and Category Management
- 3. Supplier Selection and Evaluation
- 4. Contract Management Essentials
- 5. Cost and Price Analysis in Procurement
- 6. Negotiation Strategies for Procurement Professionals
- 7. E-Procurement and Digital Tools
- 8. Procurement Planning and Budgeting
- 9. Risk Management in Procurement
- 10. Supplier Relationship and Performance Management
- 11. Sustainable and Ethical Procurement
- 12. Total Cost of Ownership (TCO) Analysis
- 13. Make-or-Buy Decision Frameworks
- 14. Procurement Policies and Governance
- 15. Procurement in Public vs. Private Sectors
- 16. Procurement Audit and Compliance
- 17. Procurement Data Analytics and Reporting
- 18. Procurement Scorecards and KPIs
- 19. Strategic Supplier Partnerships
- 20. Category Strategy Development
- 21. Managing Global and Offshore Procurement
- 22. Negotiation Simulation Workshop
- 23. Contract Law for Procurement Managers
- 24. Cost Reduction Strategies in Procurement
- 25. Supplier Risk Assessment Models

Micro-Learning Programs in Procurement ...



- 26. Procurement Process Mapping and Improvement
- 27. Procurement Automation and AI Applications
- 28. Managing Procurement Teams Effectively
- 29. Procurement Ethics and Transparency
- 30. Procurement in the Digital Supply Chain
- 31. Vendor Consolidation Strategies
- 32. Spend Analysis and Optimization
- 33. Demand Forecasting for Procurement
- 34. E-Auction and Reverse Bidding Techniques
- 35. Inventory and Procurement Alignment
- 36. Procurement in Project-Based Organizations
- 37. Supplier Onboarding and Development
- 38. Procurement Market Intelligence
- 39. Measuring Supplier Innovation
- 40. Procurement in Times of Supply Disruption
- 41. Cross-Functional Collaboration in Procurement
- 42. Writing Effective RFPs, RFQs, and RFIs
- 43. Contract Negotiation Best Practices
- 44. Green Procurement and Circular Economy
- 45. Legal Aspects of Procurement Contracts
- 46. Performance-Based Contracting
- 47. Procurement Leadership and Strategic Influence
- 48. Cost Avoidance and Value Creation in Procurement
- 49. Managing Procurement with Power BI Dashboards
- 50. Future Skills and Trends in Procurement



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