

# **CPIM On-Demand Training** for Self-Study Professionals

Are you preparing for the CPIM certification through self-study? As an experienced supply chain professional, you already have strong practical knowledge—but some topics may still need expert clarification. Fhyzics Business Consultants bridges that gap with on-demand, topic-oriented CPIM training sessions designed specifically for self-learners.

Whether you need guidance on a single concept or an entire module, our focused training helps you master complex areas quickly and confidently. Get personalized support, strengthen your exam readiness, and elevate your supply chain expertise—on your schedule.

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#### **Inventory Costs and Risk Pooling**

#### 1. Total Cost of Inventory

Total inventory cost includes all expenses associated with holding, ordering, storing, and managing inventory. CPIM emphasizes understanding cost trade-offs to optimize inventory decisions. Total cost is the sum of carrying cost, ordering/setup cost, stockout cost, obsolescence cost, and handling cost. Strong inventory design minimizes total system cost—not just individual cost categories. Balancing these costs directly affects service levels, profitability, and working capital utilization. For CPIM, the key is to analyze how changes in safety stock, reorder points, lot sizes, and lead times influence the total cost of maintaining inventory across the supply chain.

#### 2. Carrying (Holding) Cost

Carrying cost represents the cost of storing and maintaining inventory over time. It includes capital cost, storage cost, insurance, taxes, shrinkage, obsolescence, and opportunity cost. CPIM requires understanding that carrying cost is expressed as a percentage of average inventory value commonly 20–30% per year. High carrying costs discourage holding excess inventory and encourage reduction strategies such as better forecasting, lean principles, and improved lot sizing. Knowing the components of carrying cost helps planners justify inventory reduction initiatives and optimize working capital.

#### 3. Ordering and Setup Cost

Ordering cost includes administrative expenses—purchase orders, approval processes, transportation arrangements while setup cost reflects production changeover expenses. These costs heavily influence lot-sizing decisions like EOQ. CPIM emphasizes that as order quantities increase, ordering cost decreases, but carrying cost increases. Understanding how to balance ordering and carrying costs is essential for determining optimal replenishment quantities. Setup reduction initiatives directly lower lot sizes, supporting lean manufacturing and lower WIP.

#### 4. Stockout and Shortage Cost

Stockout cost includes lost sales, backorder handling, expediting, and damage to customer relationships. For internal operations, it may include downtime or disruption. CPIM focuses on quantifying stockout impacts to determine appropriate safety stock and service levels. Stockout cost is often harder to estimate but significantly influences inventory policy. Organizations must balance the cost of carrying extra stock against the financial and strategic cost of running out.

#### 5. Obsolescence and Depreciation Cost

Obsolescence cost occurs when inventory loses value due to technological changes, shifts in demand, product life-cycle end, poor forecasting, or engineering updates. Depreciation accounts for reduced value over time. CPIM stresses the importance of proactive inventory reviews, slow-moving stock analysis, and lifecycle-based planning. Effective obsolescence control reduces write-offs, frees storage space, and prevents financial losses. Understanding this cost helps justify lean inventory strategies.

#### 6. Shrinkage, Pilferage, and Damage Cost

Shrinkage includes loss from theft, administrative errors, and miscounts. Damage cost results from poor handling, inadequate storage, or transit issues. CPIM requires strong internal control systems, cycle counting, accurate records, and robust warehouse practices to minimize these losses. Reducing shrinkage improves inventory accuracy, lowers carrying cost, and enhances customer service by preventing phantom inventory situations.

#### 7. Transportation Cost and Its Effect on Inventory

Transportation cost influences order frequency, lot sizing, and inventory positioning. CPIM highlights how consolidated shipments reduce transportation cost but increase carrying cost because they raise order sizes. Faster transport reduces pipeline inventory but increases freight cost. Inventory optimization requires balancing transport modes, cost structures, and service expectations.

#### 8. Opportunity Cost of Capital

Opportunity cost reflects the foregone financial returns when money is tied up in inventory rather than invested elsewhere. CPIM stresses seeing inventory as an investment requiring justified returns. Higher opportunity costs encourage leaner inventory, shorter cycles, and improved flow. Decision-makers must evaluate capital cost within carrying cost percentages and total cost calculations.

#### 9. Pipeline (In-Transit) Inventory Cost

Pipeline inventory accumulates cost while moving between locations. These costs include transport insurance, financing, damage risks, and the opportunity cost of

immobilized capital. Long lead times or global sourcing significantly increase pipeline cost. CPIM emphasizes strategies such as nearshoring, faster transport modes, and lead-time reduction to reduce pipeline inventory and its associated costs.

#### 10. Economies of Scale and Inventory Cost Trade-Offs

Economies of scale reduce per-unit cost through larger orders or production runs. However, larger lots increase inventory and carrying costs. CPIM highlights the need to evaluate whether scale benefits outweigh inventory cost increases. Strategies like setup reduction, vendor flexibility, and dynamic lot sizing help balance these trade-offs.

#### 11. Cost-to-Serve Analysis

Cost-to-serve evaluates the total service cost for different products or customer segments. It includes handling, storage, transport, and processing costs. CPIM emphasizes using cost-to-serve data to tailor inventory policies by customer priority, profitability, and demand patterns. This analysis prevents uniform inventory strategies that may be costly and inefficient.

#### 12. Risk Pooling Concept

Risk pooling reduces demand variability by aggregating demand across products, locations, or time periods. CPIM highlights that variability reduction lowers safety stock requirements and overall inventory cost. Centralized warehousing, product substitution, and delayed differentiation are examples of risk-pooling applications. The key benefit: safety stock decreases as variability spreads across a wider demand base.

#### 13. Centralized vs. Decentralized Inventory

Centralizing inventory consolidates stock into fewer locations, improving risk pooling and reducing safety stock. However, decentralization enhances responsiveness and reduces delivery lead time. CPIM focuses on evaluating demand patterns, lead times, transportation cost, service levels, and risk pooling benefits before selecting the strategy. Inventory policy must strike a balance between cost efficiency and customer proximity.

#### 14. Demand Variability and the Square Root Law

The square root law states that safety stock increases in proportion to the square root of the number of stocking locations. CPIM uses this principle to quantify risk pooling effects. Consolidating warehouses reduces total safety stock; adding warehouses increases required safety stock. Understanding this relationship is essential for network design, multi-echelon planning, and inventory optimization.

#### 15. Lead Time Variability Reduction

Higher lead-time variability increases safety stock and system-wide cost. CPIM emphasizes improving reliability through supplier collaboration, improved scheduling, better data, and transportation optimization. Lead-time reduction enhances risk pooling, strengthens customer service, and lowers pipeline inventory. Stable lead times allow more accurate planning and lower safety stock.

#### 16. Postponement and Delayed Differentiation

Postponement delays final product customization until closer to demand. CPIM highlights this strategy as a riskpooling tactic that reduces finished goods inventory and enables service flexibility. By stocking semi-finished items, companies reduce the variety of SKUs held and consolidate demand variability. It lowers carrying cost and minimizes obsolescence risk.

#### 17. Product Substitution and Interchangeability

Product substitution enables satisfying demand with alternative items when the primary item is unavailable. CPIM emphasizes that substitution improves risk pooling by sharing safety stock across related SKUs. This reduces total inventory and prevents stockouts. Design for interchangeability and modularity further supports this concept.

#### 18. Multi-Echelon Inventory Optimization

Multi-echelon optimization ensures inventory is positioned effectively across plants, warehouses, and distribution centers. CPIM emphasizes risk pooling, service-level alignment, and balancing upstream versus downstream inventory. Proper multi-echelon design minimizes total safety stock while maintaining high service levels.

#### 19. Service-Level-Cost Trade-Off Analysis

Higher service levels increase inventory cost; lower service levels reduce cost but risk stockouts. CPIM highlights using statistical models, what-if analysis, and cost-to-serve data to select service levels that align with strategic goals. Finding the optimal balance is central to inventory policy decisions.

#### 20. Inventory Performance Metrics Related to Cost

Metrics such as carrying cost percentage, inventory turnover, days of supply, cash-to-cash cycle, fill rate, and supply chain total cost help monitor inventory performance. CPIM stresses that metrics must support cost reduction and risk pooling analysis. Strong measurement systems increase visibility, drive improvement, and support evidence-based decision-making.

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## Micro-Learning Programs in Supply Chain Management



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- 2. Supply Chain Planning and Optimization
- 3. Demand Forecasting Techniques
- 4. Inventory Control and Management
- 5. Distribution and Logistics Strategy
- 6. Warehouse Layout and Operations Efficiency
- 7. Supply Chain Risk Management
- 8. Supply Chain Performance Metrics (KPIs)
- 9. Lean Supply Chain Practices
- 10. Agile and Responsive Supply Chains
- 11. Sales and Operations Planning (S&OP)
- 12. Supply Chain Network Design
- 13. Supply Chain Digital Transformation
- 14. AI and Data Analytics in Supply Chain
- 15. Supply Chain Sustainability and Green Logistics
- 16. Reverse Logistics and Returns Management
- 17. Supply Chain Collaboration and Integration
- 18. Supplier Relationship Management in SCM
- 19. Global Supply Chain Strategy
- 20. Transportation Management Systems (TMS)
- 21. Inventory Optimization Models
- 22. Demand-Driven MRP (DDMRP) Concepts
- 23. Blockchain Applications in Supply Chain
- 24. Supply Chain Cost Reduction Techniques
- 25. SCOR Model and Process Improvement

### Micro-Learning Programs in Supply Chain Management ...



- 26. Capacity Planning and Resource Allocation
- 27. Managing Supply Chain Disruptions
- 28. End-to-End Supply Chain Visibility
- 29. Cold Chain Logistics Management
- 30. Supply Chain Compliance and Ethics
- 31. Import–Export Procedures and Documentation
- 32. Managing Third-Party Logistics (3PL) Providers
- 33. Supply Chain Collaboration Technologies
- 34. Production Planning and Scheduling
- 35. Strategic Supply Chain Design Using Case Studies
- 36. Circular Economy in Supply Chain
- 37. Vendor-Managed Inventory (VMI)
- 38. Transportation Optimization Techniques
- 39. E-Commerce Supply Chain Models
- 40. Omni-Channel Fulfillment Strategies
- 41. Warehouse Automation and Robotics
- 42. SCOR DS Roadmap for Supply Chain Excellence
- 43. Customer-Centric Supply Chain Strategies
- 44. Supply Chain Finance and Working Capital Management
- 45. Supply Chain Data Visualization Using Power BI
- 46. Strategic Sourcing in Supply Chain Context
- 47. Supply Chain Benchmarking and Best Practices
- 48. Integrated Business Planning (IBP)
- 49. Supply Chain in Crisis Management and Recovery
- 50. Future Trends and Technologies in Supply Chain

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- 1. Fundamentals of Procurement Management
- 2. Strategic Sourcing and Category Management
- 3. Supplier Selection and Evaluation
- 4. Contract Management Essentials
- 5. Cost and Price Analysis in Procurement
- 6. Negotiation Strategies for Procurement Professionals
- 7. E-Procurement and Digital Tools
- 8. Procurement Planning and Budgeting
- 9. Risk Management in Procurement
- 10. Supplier Relationship and Performance Management
- 11. Sustainable and Ethical Procurement
- 12. Total Cost of Ownership (TCO) Analysis
- 13. Make-or-Buy Decision Frameworks
- 14. Procurement Policies and Governance
- 15. Procurement in Public vs. Private Sectors
- 16. Procurement Audit and Compliance
- 17. Procurement Data Analytics and Reporting
- 18. Procurement Scorecards and KPIs
- 19. Strategic Supplier Partnerships
- 20. Category Strategy Development
- 21. Managing Global and Offshore Procurement
- 22. Negotiation Simulation Workshop
- 23. Contract Law for Procurement Managers
- 24. Cost Reduction Strategies in Procurement
- 25. Supplier Risk Assessment Models

## Micro-Learning Programs in Procurement ...



- 26. Procurement Process Mapping and Improvement
- 27. Procurement Automation and AI Applications
- 28. Managing Procurement Teams Effectively
- 29. Procurement Ethics and Transparency
- 30. Procurement in the Digital Supply Chain
- 31. Vendor Consolidation Strategies
- 32. Spend Analysis and Optimization
- 33. Demand Forecasting for Procurement
- 34. E-Auction and Reverse Bidding Techniques
- 35. Inventory and Procurement Alignment
- 36. Procurement in Project-Based Organizations
- 37. Supplier Onboarding and Development
- 38. Procurement Market Intelligence
- 39. Measuring Supplier Innovation
- 40. Procurement in Times of Supply Disruption
- 41. Cross-Functional Collaboration in Procurement
- 42. Writing Effective RFPs, RFQs, and RFIs
- 43. Contract Negotiation Best Practices
- 44. Green Procurement and Circular Economy
- 45. Legal Aspects of Procurement Contracts
- 46. Performance-Based Contracting
- 47. Procurement Leadership and Strategic Influence
- 48. Cost Avoidance and Value Creation in Procurement
- 49. Managing Procurement with Power BI Dashboards
- 50. Future Skills and Trends in Procurement



### **Fhyzics Business Consultants Pvt. Ltd.**

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