

CPIM On-Demand Training for Self-Study Professionals

Are you preparing for the CPIM certification through self-study? As an experienced supply chain professional, you already have strong practical knowledge—but some topics may still need expert clarification. Fhyzics Business Consultants bridges that gap with on-demand, topic-oriented CPIM training sessions designed specifically for self-learners.

Whether you need guidance on a single concept or an entire module, our focused training helps you master complex areas quickly and confidently. Get personalized support, strengthen your exam readiness, and elevate your supply chain expertise—on your schedule.

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Basic Accounting and Inventory

1. Inventory as an Asset on the Balance Sheet

Inventory appears as a **current asset** on the balance sheet and represents goods that a company plans to sell or use in production. CPIM requires understanding how inventory valuation influences financial statements, working capital, liquidity ratios, and return on assets. Overstated inventory inflates profits; understated inventory reduces profitability. Since financial decisions rely heavily on inventory accuracy, sound inventory control ensures the balance sheet reflects true operational capability. This concept forms the foundation of cost accounting, financial reporting, and supply chain finance integration.

2. Cost of Goods Sold (COGS)

COGS represents the direct cost of items sold during a period and includes raw materials, direct labor, and manufacturing overhead. It is calculated as:

Beginning Inventory + Purchases – Ending Inventory.

CPIM emphasizes the strong link between COGS, profitability, and inventory valuation methods such as FIFO, LIFO, and Weighted Average. A change in ending inventory directly affects reported profit. Understanding COGS helps planners appreciate the financial impact of inventory accuracy, scrap, rework, and material planning decisions.

3. Inventory Valuation Methods (FIFO, LIFO, Weighted Average)

These methods determine the cost assigned to inventory and COGS:

• **FIFO**: Assumes oldest items are sold first; higher profit during inflation tants | Certifications@Fhyzics.net | +91-900-304-9000

- **LIFO**: Assumes newest items are sold first; reduces taxable income during inflation (U.S.-specific).
- Weighted Average: Smooths price fluctuations.
 CPIM stresses knowing how valuation affects financial statements, tax calculations, and inventory cost behavior.
 Choosing the right method influences profit reporting and balance sheet values.

4. Standard Costing

Standard costing assigns predetermined material, labor, and overhead costs to inventory instead of actual costs.

Variances between standard and actual costs are tracked for control and analysis. CPIM requires understanding how standard costing supports production planning, budgeting, and efficiency measurement. Favorable variances indicate cost savings; unfavorable variances signal inefficiencies. Standard costing simplifies accounting but demands accurate bills of materials, routings, and labor standards.

5. Actual Costing

Actual costing assigns real material, labor, and overhead costs to inventory. While accurate, it is complex and time-consuming. CPIM highlights actual costing in environments with high cost variability or where precision is mandatory. Accurate actual costing improves profitability analysis and pricing strategies but requires real-time data and robust systems.

6. Perpetual vs. Periodic Inventory Systems

 Perpetual System: Continuously updates inventory with each transaction; requires barcoding or ERP systems. Periodic System: Updates inventory only at specific intervals based on physical counts.
 CPIM emphasizes that perpetual systems improve accuracy and replenishment planning, while periodic systems may hide variances and shrinkage.
 Understanding both systems helps planners interpret

7. Absorption Costing

financial data and audit results.

Absorption costing assigns all manufacturing costs—direct materials, direct labor, and both variable and fixed overhead—to inventory. It is required for external financial reporting. CPIM stresses that absorption costing may temporarily inflate profit when production exceeds sales, due to fixed cost absorption. Planners must understand how production volume decisions affect reported profitability.

8. Variable Costing

Variable costing assigns only variable manufacturing costs to inventory; fixed overhead is treated as a period expense. CPIM emphasizes its use in internal decision-making because it shows true contribution margin. It avoids profit distortion found in absorption costing. Understanding both methods helps planners see how inventory and production levels affect financial performance.

9. Inventory Write-Downs and Write-Offs

Write-downs occur when inventory loses value but retains some utility; write-offs eliminate worthless inventory. CPIM stresses that poor forecasting, obsolescence, and quality issues often cause write-offs. These adjustments lower assets, increase expenses, and reduce profitability. Good inventory control prevents significant financial losses.

10. Shrinkage and Inventory Accuracy

Shrinkage results from theft, miscounts, damage, or administrative errors. CPIM emphasizes inventory accuracy as a cornerstone of financial reporting, replenishment planning, and customer service. Cycle counting, proper warehouse procedures, and system discipline reduce shrinkage. Low accuracy leads to incorrect financial statements and planning errors.

11. Overhead Allocation

Overhead includes indirect costs such as utilities, supervision, depreciation, and maintenance. Overhead must be allocated to inventory using absorption costing methods. CPIM requires understanding allocation bases (machine hours, labor hours, activity drivers) and how overhead variances impact cost accuracy, pricing, and profitability analysis.

12. Work-in-Process (WIP) Accounting

WIP represents goods in production but not yet completed. CPIM emphasizes proper tracking of material, labor, and overhead in WIP accounts. Too much WIP inflates asset value and hides inefficiency; too little may indicate bottlenecks or poor scheduling. Accurate WIP accounting supports lean manufacturing, throughput analysis, and financial reporting.

13. Finished Goods Inventory Accounting

Finished goods represent completed products awaiting sale. CPIM highlights how valuation affects COGS, taxes, and profitability. Misstated finished goods inventory distorts financial results and misguides planning. Planners must

understand how production, scrap, spoilage, and rework affect finished goods valuation.

14. Material Variances (Price, Usage, Mix)

- Material price variance compares actual purchase price with standard price.
- Usage variance compares actual quantities used with standard quantities.
- Mix variance applies when multiple materials form a product.
- CPIM emphasizes that variances reveal operational inefficiencies, supplier issues, or planning errors.
- Understanding them helps improve accuracy and cost control.

15. Labor Variances (Rate, Efficiency)

Labor rate variance compares actual vs. standard wage rates; efficiency variance measures actual vs. standard productivity. CPIM highlights labor variances as key indicators of workforce performance, training levels, scheduling effectiveness, and equipment reliability. Strong variance analysis supports continuous improvement.

16. Manufacturing Overhead Variance

Overhead variance includes spending variance (actual vs. budgeted overhead) and volume variance (difference due to production volume changes). CPIM emphasizes understanding these variances to control costs, improve capacity planning, and correct inefficiencies.

17. Inventory Turnover Ratio

Inventory turnover measures how many times inventory is sold or used within a period. A high turnover indicates Fhyzics Business Consultants | Certifications@Fhyzics.net | +91-900-304-9000

efficient inventory management; low turnover suggests overstocking or obsolescence. CPIM requires strong command of this metric because it links operational performance to financial health. It influences working capital, cash flow, and profitability.

18. Days of Inventory on Hand (DOH)

DOH measures how long inventory will last at the current consumption rate. CPIM highlights DOH as a key operational and financial KPI. Lower DOH improves cash flow but risks stockouts; higher DOH increases carrying cost. Proper understanding supports safety stock setting, purchasing decisions, and working capital optimization.

19. Cash-to-Cash Cycle Time

C2C cycle measures how long cash is tied up in inventory before being converted back into revenue. CPIM emphasizes that shorter cycles reflect more efficient inventory management and better liquidity. Long cycles suggest excess inventory or long lead times. C2C integrates procurement, production, and order fulfillment performance.

20. Impact of Inventory on Financial Ratios

Inventory influences multiple financial ratios—current ratio, quick ratio, return on assets, gross margin, and working capital metrics. Misstated inventory can mislead managers, investors, and auditors. CPIM stresses understanding how operational decisions—lot sizes, safety stock, cycle stock—affect the financial ratios that stakeholders use to evaluate business health.

Micro-Learning Programs in Supply Chain Management & Procurement



Enhance your professional edge with Fhyzics Business Consultants' Micro-Learning Programs in Supply Chain Management and Procurement. Designed as focused, two-hour Executive Development Programs, these sessions deliver practical insights and tools to solve real-world business challenges. Conducted in small batches for personalized learning, participants gain a deeper understanding of key supply chain and procurement strategies that drive efficiency and profitability. Each participant receives a certificate of completion, adding value to their professional profile and career growth. Whether you aim to advance in your current role or explore new opportunities, this program equips you with the knowledge and confidence to excel.



Micro-Learning Programs in Supply Chain Management



- 1. Fundamentals of Supply Chain Management
- 2. Supply Chain Planning and Optimization
- 3. Demand Forecasting Techniques
- 4. Inventory Control and Management
- 5. Distribution and Logistics Strategy
- 6. Warehouse Layout and Operations Efficiency
- 7. Supply Chain Risk Management
- 8. Supply Chain Performance Metrics (KPIs)
- 9. Lean Supply Chain Practices
- 10. Agile and Responsive Supply Chains
- 11. Sales and Operations Planning (S&OP)
- 12. Supply Chain Network Design
- 13. Supply Chain Digital Transformation
- 14. AI and Data Analytics in Supply Chain
- 15. Supply Chain Sustainability and Green Logistics
- 16. Reverse Logistics and Returns Management
- 17. Supply Chain Collaboration and Integration
- 18. Supplier Relationship Management in SCM
- 19. Global Supply Chain Strategy
- 20. Transportation Management Systems (TMS)
- 21. Inventory Optimization Models
- 22. Demand-Driven MRP (DDMRP) Concepts
- 23. Blockchain Applications in Supply Chain
- 24. Supply Chain Cost Reduction Techniques
- 25. SCOR Model and Process Improvement

Micro-Learning Programs in Supply Chain Management ...



- 26. Capacity Planning and Resource Allocation
- 27. Managing Supply Chain Disruptions
- 28. End-to-End Supply Chain Visibility
- 29. Cold Chain Logistics Management
- 30. Supply Chain Compliance and Ethics
- 31. Import-Export Procedures and Documentation
- 32. Managing Third-Party Logistics (3PL) Providers
- 33. Supply Chain Collaboration Technologies
- 34. Production Planning and Scheduling
- 35. Strategic Supply Chain Design Using Case Studies
- 36. Circular Economy in Supply Chain
- 37. Vendor-Managed Inventory (VMI)
- 38. Transportation Optimization Techniques
- 39. E-Commerce Supply Chain Models
- 40. Omni-Channel Fulfillment Strategies
- 41. Warehouse Automation and Robotics
- 42. SCOR DS Roadmap for Supply Chain Excellence
- 43. Customer-Centric Supply Chain Strategies
- 44. Supply Chain Finance and Working Capital Management
- 45. Supply Chain Data Visualization Using Power BI
- 46. Strategic Sourcing in Supply Chain Context
- 47. Supply Chain Benchmarking and Best Practices
- 48. Integrated Business Planning (IBP)
- 49. Supply Chain in Crisis Management and Recovery
- 50. Future Trends and Technologies in Supply Chain

Micro-Learning Programs in Procurement



- 1. Fundamentals of Procurement Management
- 2. Strategic Sourcing and Category Management
- 3. Supplier Selection and Evaluation
- 4. Contract Management Essentials
- 5. Cost and Price Analysis in Procurement
- 6. Negotiation Strategies for Procurement Professionals
- 7. E-Procurement and Digital Tools
- 8. Procurement Planning and Budgeting
- 9. Risk Management in Procurement
- 10. Supplier Relationship and Performance Management
- 11. Sustainable and Ethical Procurement
- 12. Total Cost of Ownership (TCO) Analysis
- 13. Make-or-Buy Decision Frameworks
- 14. Procurement Policies and Governance
- 15. Procurement in Public vs. Private Sectors
- 16. Procurement Audit and Compliance
- 17. Procurement Data Analytics and Reporting
- 18. Procurement Scorecards and KPIs
- 19. Strategic Supplier Partnerships
- 20. Category Strategy Development
- 21. Managing Global and Offshore Procurement
- 22. Negotiation Simulation Workshop
- 23. Contract Law for Procurement Managers
- 24. Cost Reduction Strategies in Procurement
- 25. Supplier Risk Assessment Models

Micro-Learning Programs in Procurement ...



- 26. Procurement Process Mapping and Improvement
- 27. Procurement Automation and AI Applications
- 28. Managing Procurement Teams Effectively
- 29. Procurement Ethics and Transparency
- 30. Procurement in the Digital Supply Chain
- 31. Vendor Consolidation Strategies
- 32. Spend Analysis and Optimization
- 33. Demand Forecasting for Procurement
- 34. E-Auction and Reverse Bidding Techniques
- 35. Inventory and Procurement Alignment
- 36. Procurement in Project-Based Organizations
- 37. Supplier Onboarding and Development
- 38. Procurement Market Intelligence
- 39. Measuring Supplier Innovation
- 40. Procurement in Times of Supply Disruption
- 41. Cross-Functional Collaboration in Procurement
- 42. Writing Effective RFPs, RFQs, and RFIs
- 43. Contract Negotiation Best Practices
- 44. Green Procurement and Circular Economy
- 45. Legal Aspects of Procurement Contracts
- 46. Performance-Based Contracting
- 47. Procurement Leadership and Strategic Influence
- 48. Cost Avoidance and Value Creation in Procurement
- 49. Managing Procurement with Power BI Dashboards
- 50. Future Skills and Trends in Procurement



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